



**GSA** U.S. GENERAL SERVICES ADMINISTRATION

**GSA MOBIS | GS10F112AA**

**Federal Acquisition Service**

***Authorized Federal Supply Schedule  
Pricelist***

**Schedule for - Mission Oriented Business  
Integrated Services (MOBIS)**

**Federal Supply Group 874 Class R499**

**Contract No: GS10F112AA Modification PA-0004**

**Contract Period:**

7 Mar 2013 – 6 Mar 2018 with three 5-year option periods

**Contractor:**

AEGIS STRATEGIES, LLC

703 Seibert Rd, Suite 3

Scott AFB, IL 62225-1500

**Business Size:**

Small, Veteran Owned, Service-Disabled Business

**Telephone:**

(618) 744-9777

**FAX Number:**

(877) 820-8963

**Web Site:**

[www.aegis-strategies.com](http://www.aegis-strategies.com)

**E-mail:**

[jcarter@aegis-strategies.com](mailto:jcarter@aegis-strategies.com)

**Contract Administration:**

Jason Carter

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: [GSAAdvantage.gov](http://GSAAdvantage.gov). For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

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## Customer Information

- 1a. **Awarded Special Item Number:** 874-1, Integrated Consulting Services; 874-1RC, Disaster and Recovery
- 1b. **Please see Appendix A for Price List.**
- 1c. **Please see Appendix B for Labor Category Descriptions.**
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic only
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** None Offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** No.
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent Requirements:** Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor's standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A

- 20a. Terms and conditions for any other services (if applicable):** N/A
- 21. List of service and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A
- 23. Preventive maintenance (if applicable):** N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:**  
N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at:**  
[www.Section508.gov/](http://www.Section508.gov/).
- 25. Data Universal Numbering System (DUNS) number:** 963900928
- 26. Notification regarding registration in Central Contractor Registration (CCR) database:**  
Registered

**Appendix A – Pricelist**
**GSA LABOR CATEGORIES AND RATES**
**Rates are inclusive of 0.75% IFF**
**Fixed annual escalation rate is 2.5%**

Labor Category	Base Period				
	Year 1	Year 2	Year 3	Year 4	Year 5
Subject Matter Expert	\$174.55	\$178.91	\$183.38	\$187.97	\$192.67
Senior Financial Analyst	\$70.88	\$70.88	\$72.65	\$74.47	\$76.33
Principal Business Process Reengineer	\$127.82	\$127.82	\$131.02	\$134.29	\$137.65
Senior Business Process Reengineer	\$116.90	\$119.82	\$122.82	\$125.89	\$129.04
Senior Systems Analyst	\$73.08	\$73.08	\$74.91	\$76.78	\$78.70
Systems Analyst	\$46.19	\$46.19	\$47.34	\$48.53	\$49.74
Data Architect	\$98.61	\$98.61	\$101.08	\$103.60	\$106.19
Senior Functional Analyst	\$61.82	\$63.37	\$64.95	\$66.57	\$68.24
Functional Analyst	\$50.09	\$51.34	\$52.63	\$53.94	\$55.29

**Service Contract Act:** The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

### Appendix B – Labor Category Descriptions

**Subject Matter Expert:** Provides senior client leadership with expert insight and advice regarding strategic vision and direction. Supports the creation and implementation of comprehensive, innovative improvements in information system architecture, communications protocols, risk management and life-cycle management. Possesses enterprise-wide knowledge and experience.

*Minimum Education/Experience Requirements:* 15 years' experience and a Master's Degree

**Senior Financial Analyst:** Serves as a group leader ensuring that analysts are working in concert to automate complex business practices within the time frame specified by the customer and that all of the requirements are met. Assesses products and procedures for compliance with government standards, accounting principles, and multi-tiered system application standards. Grasps interrelationships between financial management requirements and automation solutions, considering the current system environment and the potential integration of added systems concurrently or later. Prepares milestone status reports and presentations for colleagues, subordinates, and end user representatives. Coordinates all aspects of complex financial application automation, requesting guidance only in extremely difficult situations. Completes objectives independently within the negotiated budget.

*Minimum Education/Experience Requirements:* 10 years' experience and a Bachelor's Degree

**Principal Business Process Reengineering Specialist:** Prepares and conducts process improvement studies and analyses in order to align business initiatives, systems, and solutions. Recommends innovative business processes and provides commercial best practices to enhance business decisions. Assumes responsibility for effective transition from existing to new projects, objectives, and teams, thus ensuring enterprise wide integration of the reengineering process.

*Minimum Education/Experience Requirements:* 15 years' experience and a Master's Degree

**Senior Business Process Reengineering Specialist:** Prepares and conducts process improvement studies and analyses in order to align business initiatives, systems, and solutions. Assumes responsibility for effective transition from existing to new projects, objectives, and teams, thus ensuring enterprise wide integration of the reengineering process.

*Minimum Education/Experience Requirements:* 10 years' experience and a Bachelor's Degree

**Senior Systems Analyst:** Performs system analysis, design, and documentation of complex systems IT systems concepts in support of functional requirements. Participates in initial phases of the systems development life cycle with emphasis on planning and analysis phases. Translates user specifications and staff input into design requirements.

*Minimum Education/Experience Requirements:* 10 years' experience and a Bachelor's Degree

**Systems Analyst:** Performs system analysis, design, and documentation of complex systems IT systems concepts in support of functional requirements. Participates in initial phases of the systems development life cycle with emphasis on planning and analysis phases. Works to determine user requirements for integration into the application development process.

*Minimum Education/Experience Requirements:* 5 years' experience and a Bachelor's Degree

**Data Architect:** Designs relational databases. Performs data access analysis design, and archive/recovery design. Develops strategies for data acquisitions, archive, recovery, and implementation of a database. Works in a data warehouse environment, which includes data design, database architecture, and metadata repository design. Translates business needs into long-term architecture solutions. Defines and designs dimensional databases. Develops data warehousing blueprints, evaluating hardware and software platforms, and integrating systems. Reviews and develops object and data models and the metadata repository to structure the data for better management and quicker access.

*Minimum Education/Experience Requirements:* 5 years' experience and a Bachelor's Degree

**Senior Functional Analyst:** Leads project team in strategic, technical, and professional discipline. Applies management analysis processes, statistical methods, and advanced research techniques to determine IT service solutions. Provides integral support in determining, designing, developing, testing, verifying, validating, documenting, and implementing system applications.

*Minimum Education/Experience Requirements:* 10 years' experience and Bachelor's Degree

**Functional Analyst:** Creates project plans to achieve performance-based objectives while enhancing systems and services. Systematically evaluates work flow, organization, and planning; resolves issues by applying analytic methodologies. Serves as tech expert in establishing system information requirements and developing the architecture to provide for these requirements. Ensures system compatibility and compliance.

*Minimum Education/Experience Requirements:* 5 years' experience and a Bachelor's Degree

### DEGREE SUBSTITUTION

The descriptions above describe the functional responsibilities, education and experience requirements for each labor category. This serves as a guide to the experience and educational background of personnel typically found in each labor category.

However, the experience of a resource is often a valid substitute for education. With this noted, the following chart indicates where experience may be substituted for the degree attained by a resource. Where there is experience equivalence, this equivalence is in addition to the minimal experience indicated in the description.

Degree	Experience Equivalent
Bachelors	Associate degree +2 years relevant experience
Masters	Bachelors +2 years relevant experience, or Associate + 4 years relevant experience